

BRAZILIAN CATALOG OF
**EXPORTING
COOPERATIVES**



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BRAZILIAN CATALOG OF EXPORTING COOPERATIVES

2025

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INTRODUCTION

COOPERATIVE EXPORTS

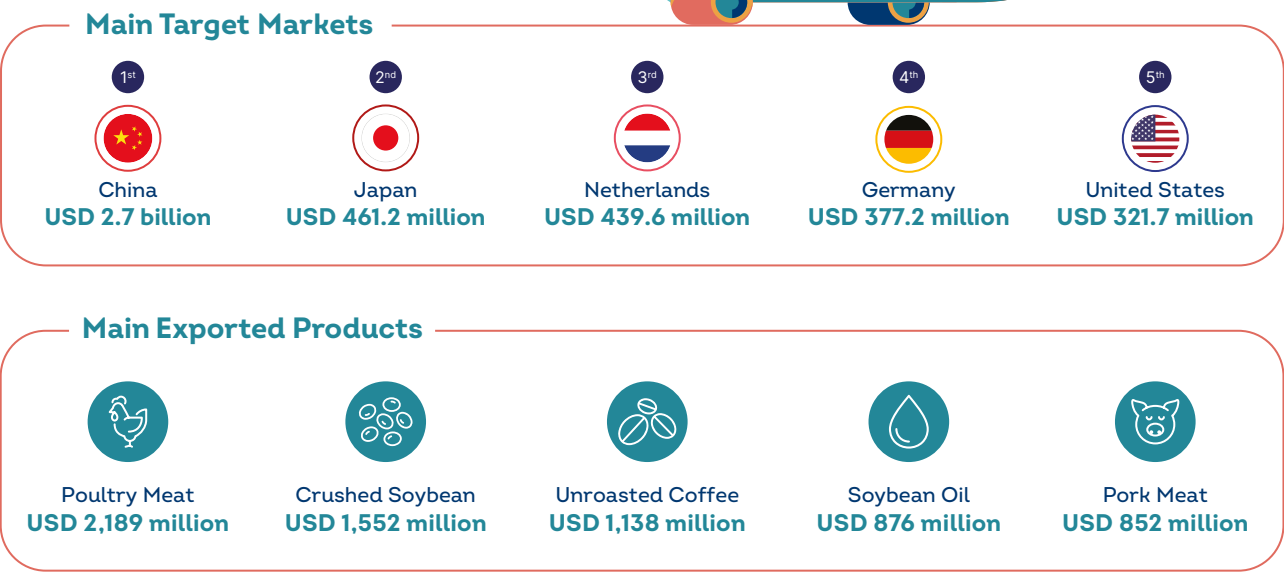
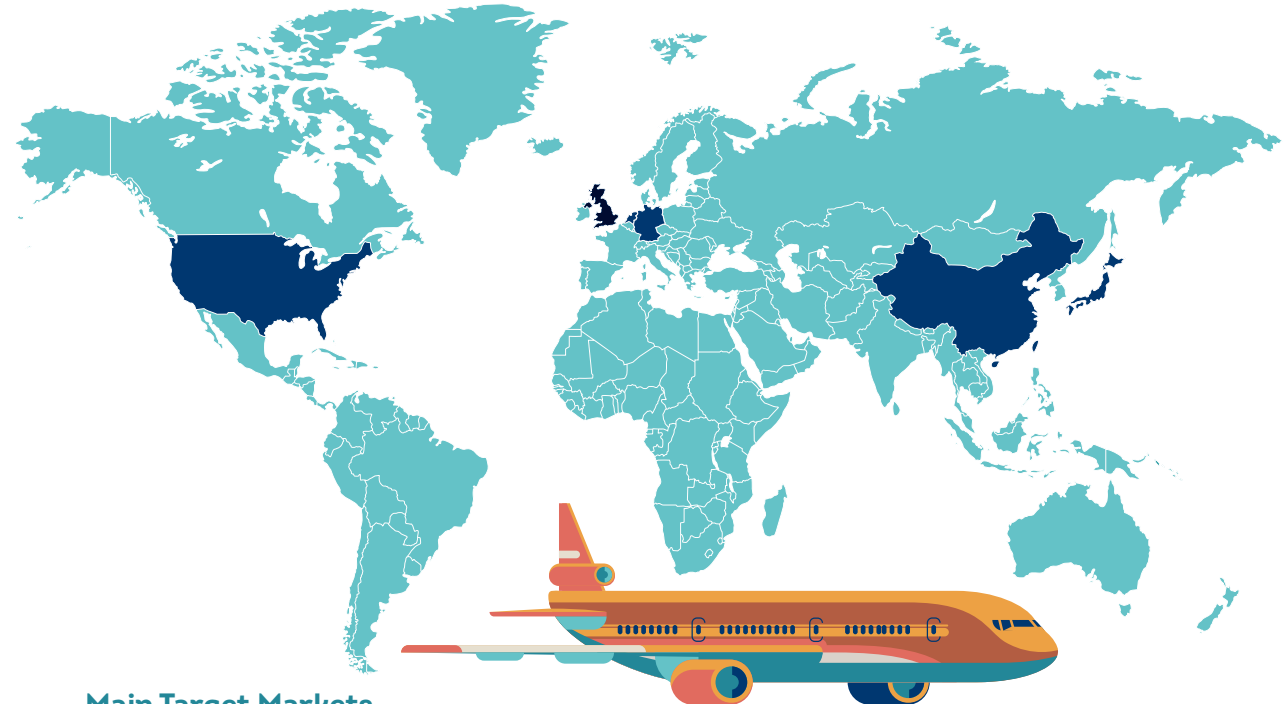
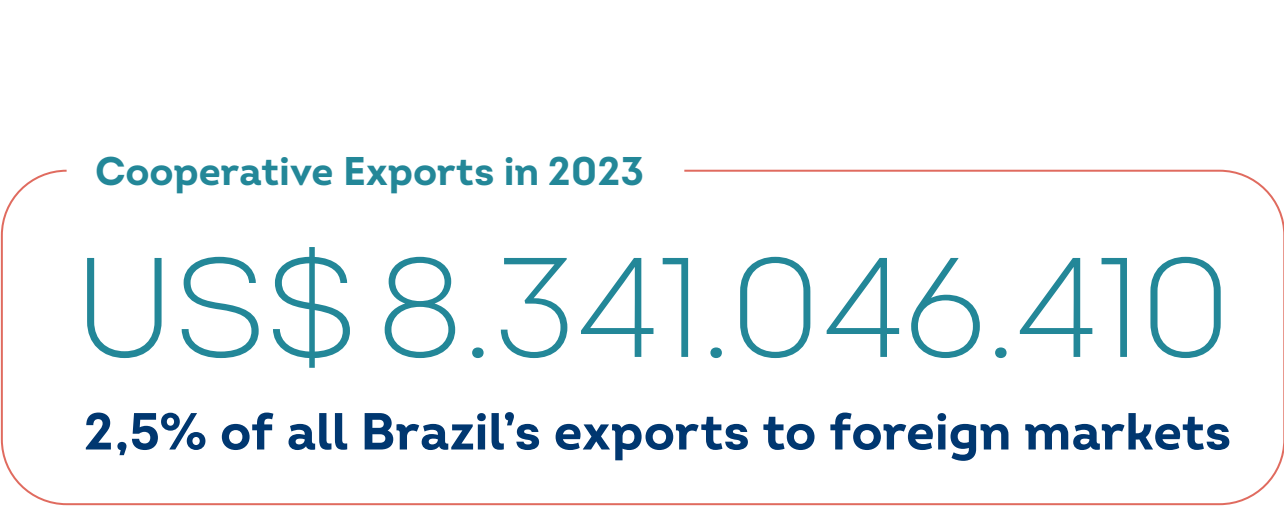
To highlight the strength of Brazilian cooperatives in the international market, the OCB System is launching the *Brazilian Catalog of Exporting Cooperatives*. This publication gathers essential information on the products and contacts of exporting cooperatives in the agricultural sector and the handicraft segment.

Committed to the contemporary demands of society, cooperatives are grounded in inclusive growth, environmental and social sustainability, and democratic management. The cooperative model offers a strategic advantage for exports by enabling small producers to share costs, consolidate their production, and expand the participation of family farmers in international trade, generating positive impacts in local communities.

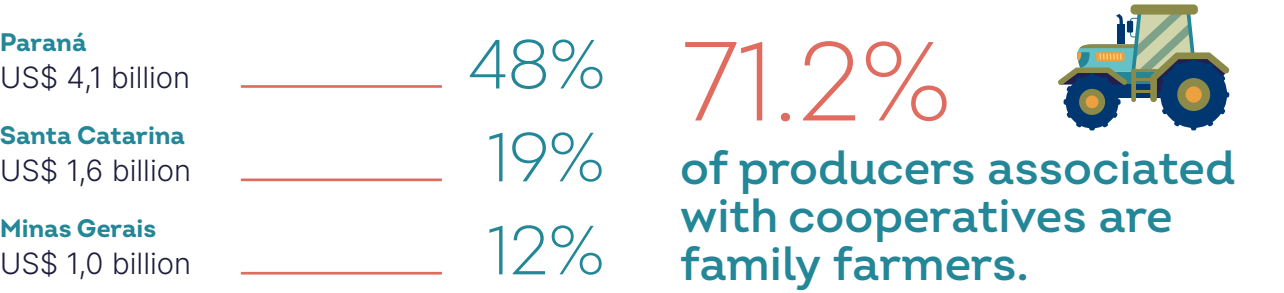
This catalog was developed based on a national export mapping conducted by the OCB System. With periodic updates, we aim to ensure the information remains relevant and aligned with the global market. If your cooperative would like to be included in this catalog, please contact your state's OCB representation.

COVERAGE OF COOPERATIVE EXPORTS

In 2023, Brazilian cooperatives reached USD 8.341 billion in exports, representing a 13% growth compared to the previous year, according to data from ApexBrasil. This amount accounted for 2.5% of Brazil's total exports and 7.1% of the country's agribusiness foreign sales.



Main States with Exporting Cooperatives



According to IBGE, 71% of rural establishments of producers associated with cooperatives are classified as family farming. Therefore, cooperativism is the business model that strengthens and enables the

growth of family farming, helping ensure that Brazilian agricultural production complies with the main international quality standards.

COOPERATIVISM

Cooperativism is a movement that inspires social transformation, building a fairer, more sustainable, and prosperous future for all. It demonstrates in practice that it is possible to unite economic results with social progress, balancing productive efficiency with collective care.

Once it is centered on people rather than capital, the cooperative model avoids wealth concentration and promotes more equitable distribution. Its impact as an agent of economic and social development is undeniable. It all begins with individuals coming together around a common purpose, in an organizational model where everyone is both an owner and an active participant. This cycle generates benefits that extend beyond members, reaching society and the environment.

According to the International Cooperative Alliance (ICA), the global representative institution of the sector, one in every seven people in the world is a member of a cooperative. This level of global participation highlights the movement’s growth, which has been consolidating itself as one of the most promising business models in the global landscape.

In Brazil, the OCB System leads the cooperative movement. Through institutional representation and initiatives to foster the sector, OCB promotes competitiveness and raises the profile of cooperativism in both domestic and international markets.

Present in all 27 Brazilian states through our state-level organizations, the OCB System upholds the principles and values that guide Brazilian cooperativism. These entities serve as a bridge between regional particularities and the national system, ensuring aligned and representative action across the entire country.

EVIDENCE DEMONSTRATING THE RELEVANCE OF COOPERATIVISM

World



Members of cooperatives account for **12%** of the world’s population

Cooperatives are present in **156** countries and generate **128 million** jobs.

Brazil

4.509

Cooperatives Operating in 8 sectors

23,45

million cooperative members

550.611

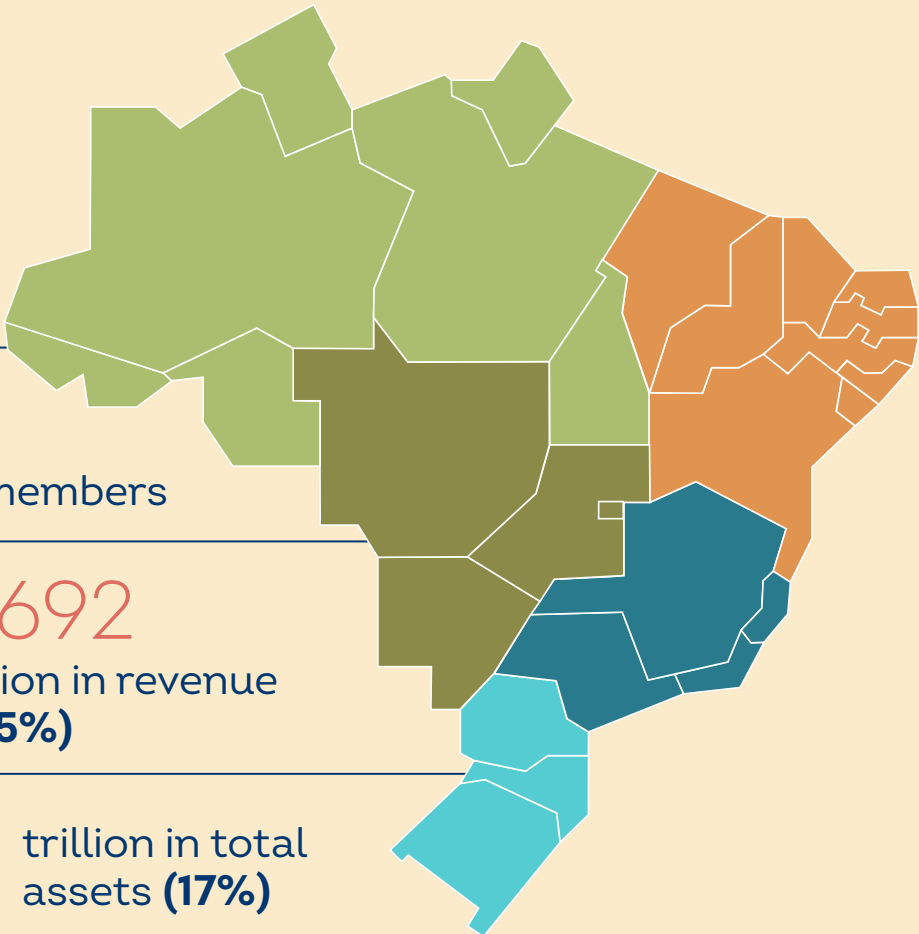
thousand employees

\$692

billion in revenue **(5,5%)**

R\$ 1,165

trillion in total assets **(17%)**



AGRICULTURAL COOPERATIVES

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NON-INDUSTRIALIZED
PLANT-BASED
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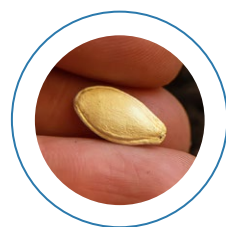
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NON-INDUSTRIALIZED
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FRESH PORK MEAT

Frimesa

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HONEY

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LIVE ROOSTERS AND HENS

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RAW PROPOLIS

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Vinho e espumante do Pinto Bandeira

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INDUSTRIALIZED ANIMAL-BASED PRODUCTS



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PORK



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ANIMAL FEED



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HANDICRAFT COOPERATIVES



HANDICRAFTS



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